

GE Industrial & Power Systems Sales

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May 30, 1991

Ben McBride ASH GROVE CEMENT CO. 3801 E. Marginal Way Seattle, Wa 98314

Subject: GE Job # 22286 - PO # 073-91

Dear Mr. McBride:

Thank you for bringing to our attention the possibility of an over charge on the removal and disposal of (4) four each oil switches found with P.C.B.

After reviewing the billing I can easily see how one could be misled that a higher price was billed than you expected.

The following is a breakdown of the charges that may help clear up this misconception.

A). Pull samples, send to lab, perform PCB level test and report.

Total \$ 870.00

B). Contract rigging to remove the four switches and load.

Total \$ 621.00

C). Dispose of the 4 each switches and provide certificates of disposal.

USEPA SF 1261654

Total \$ 1,301.00

TOTAL OF A, B, & C \$ 2,792.00

Dividing the \$1301.00 by four is approximately \$ 322.00 per switch. The rigging had to be performed if we did one switch or 20 switches. The switches removed were the more difficult units within the Switchgear cage in lieu of the wall mounted units. The sampling/testing had to be performed on all the switches to determine which units required removal and disposal.

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Where you saved by doing the way you did is:

- Units were transported on a shared load with other material.
- We were on-site so no commission or decommission charges were incurred.

I trust this answers all concerns. Should however you have further questions, please do not hesitate to contact me.

Thank you,

Bob Lowenstein Sales Engineer

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